3 Terrible Errors to Avoid in English IT Interviews

Say Hey

< Tom Baran-Martinez />

A Note From The Author

Hello!

Thank you for downloading *3 Terrible Errors to Avoid in English IT Interviews*.

You might be wondering why a USA, Ohio-born guy like me helps LATAM IT professionals like you...

When I lived in the Dominican Republic, I realized how IMPORTANT English really is - especially in IT.

I decided to start my own company to help developers like you eliminate their fear of speaking English.

My mission is to help LATAM IT professionals advance in their careers and feel confident in English conversations.

In that regard, I hope this free guide helps you to improve and pass your next English IT interview.

Enjoy Reading,
Tom

PS - To get the best results from this guide, please read the errors in order!

Terrible Error #1 - Not Researching The Company

Are you making the BIGGEST IT job interview mistake? I see developers do this all the time...

They don't research the company. They enter the interview prepared to talk about themself, thinking it's all about them.

Wrong!

The interview is not about you - it's about the company.

So, ask yourself the following questions:

- What does the company need right now?
- What does the company excel at?
- What are its major weaknesses?
- How can I help the company?

"But Tom!" you say. "I don't know the answer to these questions. I'm not an employee of the company... "

Of course you're not! That's why you have to do research. Research will give you answers to these questions.

So before your next English IT interview, spend 2-4 hours (Yes, I said 2-4 hours. Do you want the job or not?) doing the following steps:

- Browse the company's website
- Watch a few videos on their YouTube channel
- Ask a client how they like their service/product
- Talk to someone on LinkedIn who works for that company
- Read the company's publications (white paper, ebook, reports, etc.)

To summarize, researching the company demonstrates that you are ambitious and intelligent.

Your research shows that you can provide value to them.

The company will have a good impression of you.

And you are more likely to get the job.

Terrible Error #2 - Forgetting to Use Numbers

Let's play a game. It's called "Find What's Wrong".

Find what's wrong in this common interview answer from developers:

"I helped clients build and launch their new applications."

Do you know what's wrong? There are ZERO (0) numbers!

That's a big problem - especially in IT.

To the company, this statement tells them nothing about you, the developer.

It's very vague.

It doesn't give good data.

It doesn't tell them how you can help the company advance.

"But Tom," you say, *"how can I make this statement better? I don't know how to do that…"*

First, you use NUMBERS.

Answer these questions:

- How many clients did you help?
- How long did it take you to build and launch their new applications?

Now, you have a better statement:

"I helped 3 clients build and launch new applications within 5 months."

But you can still improve this statement! Now, you need to be SPECIFIC.

Answer these questions:

- How did you help clients?
- What type of applications did you launch?
- Did you program it all yourself? Or did you manage a team?

Now, you have a GREAT statement:

"I helped 3 clients build and launch new Android mobile applications within 5 months by leading a team of 6 senior and junior software engineers."

The company now knows EXACTLY how you can help them!

Terrible Error #3 - Not Practicing

You forgot the English word.

You were in an English interview.

It was going great… until you forgot what to say.

How could you forget such a simple, standard word?

The reason is pressure.

You will feel a LOT of pressure in your English IT interviews.

Why?

An interview is an important event.

An English interview with an international IT company is an opportunity of a lifetime!

So it is completely natural to feel nervous and pressured.

The problem is what will happen if you're not prepared:

- You won't remember common words and phrases
- Your answers will become very plain and short
- You will make a terrible impression

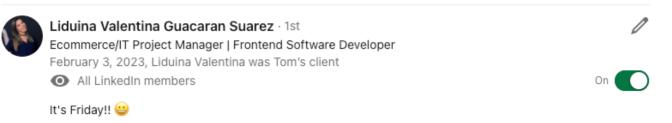*In short, you will fail your English interview.*

UNLESS... you practice.

If you practice, you will:

- Memorize specific English words and phrases to say
- Gain confidence in your number-oriented answers
- Make an extraordinary impression

If you practice, you will pass your English interview.

Don't take my word for it. Listen to Liduina, an IT Project Manager and Say Hey client from Venezuela.

Liduina Valentina Guacaran Suarez · 1st
Ecommerce/IT Project Manager | Frontend Software Developer
February 3, 2023, Liduina Valentina was Tom's client
👁 All LinkedIn members   On 🟢

It's Friday!! 😀

Today is my third day in my new job as IT Project Manager! 👷‍♀️

They spent more than 6 months applying to multiple companies without being able to advance to a third interview for not speaking fluent English.

It was during this time that I found out about "Say Hey", and from the first day of meeting Tom Baran-Martinez, I knew it was the best decision I could make to further my personal growth.

It's been three months since I started my weekly English classes, and without a doubt I can guarantee that my English has improved a lot, the best of all is that all my classmates are IT like me.

It is worth noting that where I work, English is essential, and if it had not been for "Say Hey" I would still be in an endless search for work.

I went back to my career, to my world of technology and speaking two languages.

Thank you Tom Baran-Martinez, my "Say Hey" team and this new job that gave me the opportunity to grow professionally.

I'm excited to start my new job! ❤️
#newjob #sayHey

"But Tom," you say, "I don't have ANY money to join your program! How am I supposed to practice?"

Let me ask you these questions:

- Do you speak English?
- Do you have a functioning smartphone?
- Have you participated in an interview before?

If you answered yes to any of those 3 questions, then you can practice (for free) by doing the following steps:

1. Write down all of the questions that the company could ask you in the English interview.
2. Type out your answers to each and every question.
3. Add numbers, statistics, and data to your answers.
4. Take out your phone and start recording yourself.
5. Speak each answer out loud in English.
6. Watch the video recording afterwards.
7. Take notes on how you can improve.
8. Repeat Steps 4-7.

(By the way, did you know that most USA IT companies now have 1st round, self-recorded video interviews?)

You can improve at and PASS English IT interviews.

You can work for an international company.

You just have to practice.

Before You Go...

Thank you so much for reading my guide!

Before you go, I have 2 favors to ask you:

#1 - If my guide helped you, do you mind clicking on the notification bell on my LinkedIn profile?

This way you'll get a notification every time I post my free English video tip.

#2 - Do you still not speak English fluently? Are you tired of trying to learn English alone?

If so, then consider joining my IT Fluency Booster English program for LATAM IT professionals.

This year, I am only working with 30 clients. Are you interested in joining and becoming one of the 30?

Join My Waiting List Now to Secure Your Spot.

PS - Even if you're not sure about joining my program, I'll still give you some free tips!